



Lofte

TO MOVE WHAT MATTERS,
THE RIGHT WAY.

LOFTE.AU

Marine logistics is one of the most critical—but often overlooked—links in Australia's infrastructure, energy, and resource economy. At its best, it keeps ports flowing, projects moving, and supply chains on track. But at its worst, it can be slow, fragmented, outdated, and hard to navigate.

THAT'S THE GAP LOFTE EXISTS TO FILL.

Lofte was born out of a belief that this industry can—and should—be better. Safer, smarter, and more transparent. One where people are respected, cargo is handled with care, and clients don't need to chase for answers or second-guess performance.

Our founders didn't come from marketing departments or boardrooms. They came from the wharf, from operations, from project delivery. They knew there was a better way to manage marine logistics and cargo handling—because they had lived the frustrations firsthand.

So, Lofte was built with a clear vision:

TO MOVE WHAT MATTERS, THE RIGHT WAY.

Today, we operate across Australia, supporting complex project cargo, heavy lift operations, port-side management and logistics advisory services. Our clients range from resource companies and infrastructure projects to marine engineers and vessel operators—anyone who needs a partner who can take ownership of the full picture.



WHO WE ARE

Lofte is a premium marine logistics and port services provider delivering safe, smart, and efficient operations across Australia.

We specialise in managing critical cargo and complex project logistics—offering everything from vessel planning and chartering to hands-on stevedoring, marine technical services, port-side management, and supply chain integration.

But beyond what we do, it's how we do it that makes the difference. We combine deep operational expertise, smart systems, and a collaborative culture to make sure every job is done properly, every time.



**WE'RE NOT HERE TO TALK
ABOUT WHAT COULD BE. WE'RE
HERE TO PROVE THERE'S
ALREADY A BETTER WAY.**

Lofte

The name "Lofte" is a nod to elevation—not just lifting cargo, but lifting standards, expectations, and outcomes across the board. We're here to move more than freight. We move performance, precision, and pride in the job.

FOUNDED BY OPERATORS

PROVEN CAPABILITY, BUILT FROM THE GROUND UP.

Lofte was not created in a boardroom. The company was founded by industry professionals with decades of hands-on experience in port operations, marine logistics, project delivery, and cargo management.

Having worked on some of Australia's largest infrastructure, energy, and resource projects, our leadership team understands the operational challenges faced by clients because they have experienced them firsthand. This practical expertise allows Lofte to identify opportunities, manage risk, and deliver outcomes that larger, less agile competitors often struggle to achieve.

OUR PURPOSE

To become Australia's most trusted marine logistics and port services platform—delivering safer, smarter, and more efficient supply chain solutions while creating long-term value for clients, employees, and investors.



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WHAT WE OFFER

We provide an integrated suite of services across marine logistics, port operations, and cargo strategy—designed to simplify complexity and deliver with confidence.

STEVEDORING & PORT SERVICES

- LOLO, Project, Bulk and Break Bulk operations
- Vessel discharge and load planning
- Safe work systems and real-time reporting
- In-term MUA Enterprise Agreement for national port coverage

PROJECT CARGO & MARINE LOGISTICS

- Part and full vessel cargo bookings
 - Supplier engagement and load scheduling
 - Stowage and lashing plans
 - Oversight of large-scale cargo movements across geographies
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PORT-SIDE MANAGEMENT & LANDSIDE INTEGRATION

- Wharf interface and operational coordination
- Transparent reporting and KPI-driven delivery
- Data-driven systems tailored to client needs

LIVE DATA & PERFORMANCE TOOLS

- Tailored dashboards and reporting
- Operational insights and decision support
- Seamless integration with client systems

MARINE TECHNICAL SUPPORT

- Port captains and cargo superintendents
- Risk and insurance compliance
- Maritime advisory and operational consulting

HOW WE WORK

Lofte is built around four principles that shape the way we show up:

PRECISION OVER PROMISES:

We focus on doing the job well and getting the details right—not overselling, not overstating.

PEOPLE FIRST, ALWAYS:

Our culture is built on respect, capability, and care. We back our people, and they back our clients.

BUILT TO SOLVE:

We're problem-solvers by nature—whether we're starting from scratch or stepping in to fix what someone else couldn't.

COMMERCIALLY SHARP:

We understand project budgets, stakeholder pressures, and the true cost of downtime. That's why we operate with the bigger picture in mind.

**WE'RE NOT HERE TO FOLLOW
THE INDUSTRY. WE'RE HERE
TO CHANGE IT.**



WHY WE'RE DIFFERENT

In a sector where many operators are still doing things the same way they've always been done, Lofte brings something new.

WE'RE OPERATIONAL, NOT THEORETICAL:

Our leadership and delivery teams are steeped in lived experience—not just frameworks and checklists.

WE OWN THE FULL PICTURE:

From cargo coordination to port discharge, we don't just slot in—we step up and take accountability.

WE MAKE COMPLEXITY SIMPLE:

Tight windows, remote ports, unusual loads? That's where we do our best work.

WE LEAD WITH PEOPLE:

Our culture is what makes us successful. Clients feel it in every interaction—and it's why they trust us with repeat work.



WHY IT MATTERS

What Lofte does underpins some of the country's most important projects—moving the materials, machinery, and modules that keep Australia growing.

We don't do it for headlines. We do it because it matters. Because better marine logistics leads to better outcomes—economically, operationally, and culturally.

We're proving that there's a better way to do business in this sector. And we're proud to be the ones setting the standard.

AT LOFTE, WE MOVE WHAT MATTERS—CARGO, YES, BUT ALSO CULTURE, CLARITY, AND CONFIDENCE IN DELIVERY.

OUR CLIENTS CAN EXPECT:

- A senior team who understands pressure and performance
- Practical, honest advice—no jargon, no waffling
- Strong systems, real-time reporting, and clear communication
- Operations that are safe, efficient, and reliable
- A partner mindset from planning through to completion

SAFE OPERATIONS

SAFETY IS NOT NEGOTIABLE. IT'S EMBEDDED IN HOW WE WORK.

Marine logistics comes with high stakes—and our safety standards reflect that. At Lofte, safety is not a checklist; it's a mindset that runs through every job, every port, and every person.

- Safety-first culture that prioritises people and prevention
- Collaborative approach to designing safe operational environments
- Systematic safety management integrated across all projects
- Active worker participation in hazard identification and controls
- Detailed Safe Work Instructions developed and applied across operations

HEALTH AND SAFETY LEADERSHIP

SAFETY STARTS AT THE TOP. AND IT SHOWS ON THE GROUND.

We believe strong safety outcomes come from strong leadership. Our leaders set the standard—by embedding safe behaviours, encouraging open dialogue, and making everyone responsible for safety.

- SLAM process applied across work fronts: Stop. Look. Assess. Manage.
- Proactive safety culture that encourages speaking up without blame
- Integration of safety, efficiency, and team morale

PEOPLE AND PERFORMANCE

GREAT OUTCOMES START WITH THE RIGHT PEOPLE.

We back our people the same way we back our clients—through high expectations, strong support, and a focus on growth. Our culture drives accountability, capability, and excellence across every project.

- Clear workplace behaviour culture promoting respect, inclusion, and growth
- Structured onboarding, leadership development, and skills training
- Strong focus on recruiting top talent aligned with our purpose
- Culture of ownership and accountability at every level
- Emphasis on team cohesion, performance, and continuous development

STEVEDORING AND CARGO OPERATIONS

BUILT FOR PRECISION. DELIVERED WITH EXPERIENCE.

Lofte holds an active stevedoring Enterprise Agreement with the MUA, enabling us to deliver efficient cargo handling at any port in Australia. From LOLO to bulk unloading, we've got the people, systems, and procedures to do it right.

- LOLO, breakbulk, bulk loading and unloading capabilities
- Safe operational procedures tailored to cargo type and site conditions
- HSE-integrated workflows and compliance processes
- Safe manning levels determined per cargo profile
- Pre-briefing and planning communication with all parties
- Real-time systems that deliver transparent reporting and updates



THE LOFTE SNAPSHOT

Over 150 vessel operations completed

Long Term Stevedoring contracts in place

More than 70 employees, and growing

An **MUA endorsed** National Stevedoring Enterprise Agreement

Multiple expansion opportunities across Australian Ports

**IF YOU'RE READY TO MOVE FORWARD
WITH A TEAM WHO GETS IT RIGHT—
EVERY TIME — WE'D LOVE TO TALK.**

Whether you need full marine logistics support, expert stevedoring, or end-to-end coordination across ports and supply chains, Lofte is ready to step in.

Get in touch to discuss your requirements or learn more about how we work.



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