



Lofte

TO MOVE WHAT MATTERS,
THE RIGHT WAY.

LOFTE.AU

Marine logistics is one of the most critical—but often overlooked—links in Australia’s infrastructure, energy, and resource economy. At its best, it keeps ports flowing, projects moving, and supply chains on track. But at its worst, it can be slow, fragmented, outdated, and hard to navigate.

THAT’S THE GAP LOFTE EXISTS TO FILL.

Lofte was born out of a belief that this industry can—and should—be better. Safer, smarter, and more transparent. One where people are respected, cargo is handled with care, and clients don’t need to chase for answers or second-guess performance.

Our founders didn’t come from marketing departments or boardrooms. They came from the wharf, from operations, from project delivery. They knew there was a better way to manage marine logistics and cargo handling—because they had lived the frustrations firsthand.

So, Lofte was built with a clear vision:

TO MOVE WHAT MATTERS, THE RIGHT WAY.

Today, we operate across Australia, supporting complex project cargo, heavy lift operations, port-side management and logistics advisory services. Our clients range from resource companies and infrastructure projects to marine engineers and vessel operators—anyone who needs a partner who can take ownership of the full picture.



WHO WE ARE

Lofte is a premium marine logistics and port services provider delivering safe, smart, and efficient operations across Australia.

We specialise in managing critical cargo and complex project logistics—offering everything from vessel planning and chartering to hands-on stevedoring, marine technical services, port-side management, and supply chain integration.

But beyond what we do, it's how we do it that makes the difference. We combine deep operational expertise, smart systems, and a collaborative culture to make sure every job is done properly, every time.



**WE'RE NOT HERE TO TALK
ABOUT WHAT COULD BE. WE'RE
HERE TO PROVE THERE'S
ALREADY A BETTER WAY.**

Lofte

The name "Lofte" is a nod to elevation—not just lifting cargo, but lifting standards, expectations, and outcomes across the board. We're here to move more than freight. We move performance, precision, and pride in the job.

LOFTE GROUP OPERATIONS AND HISTORY

PROVEN CAPABILITY. BUILT FROM THE GROUND UP.

Lofte's team brings decades of hands-on experience in marine logistics, gained across some of Australia's most complex ports and cargo projects. Our operational foundations aren't theoretical—they're practical, shaped by years on the ground.

- 10 to 25 years of wharf and port management experience per team member
- Expertise across vessel operations, bulk and container handling, project cargo, and technical compliance
- Firsthand knowledge of port captaincy, vessel chartering, and supply chain coordination
- History of delivering full end-to-end marine supply chain projects



WHAT WE OFFER

We provide an integrated suite of services across marine logistics, port operations, and cargo strategy—designed to simplify complexity and deliver with confidence.

STEVEDORING & PORT SERVICES

- LOLO, Project, Bulk and Break Bulk operations
- Vessel discharge and load planning
- Safe work systems and real-time reporting
- In-term MUA Enterprise Agreement for national port coverage

PROJECT CARGO & MARINE LOGISTICS

- Part and full vessel cargo bookings
- Supplier engagement and load scheduling
- Stowage and lashing plans
- Oversight of large-scale cargo movements across geographies

MARINE TECHNICAL SUPPORT

- Port captains and cargo superintendents
- Risk and insurance compliance
- Maritime advisory and operational consulting

PORT-SIDE MANAGEMENT & LANDSIDE INTEGRATION

- Wharf interface and operational coordination
- Transparent reporting and KPI-driven delivery
- Data-driven systems tailored to client needs

LIVE DATA & PERFORMANCE TOOLS

- Tailored dashboards and reporting
- Operational insights and decision support
- Seamless integration with client systems

HOW WE WORK

Lofte is built around four principles that shape the way we show up:

PRECISION OVER PROMISES:

We focus on doing the job well and getting the details right—not overselling, not overstating.

PEOPLE FIRST, ALWAYS:

Our culture is built on respect, capability, and care. We back our people, and they back our clients.

BUILT TO SOLVE:

We're problem-solvers by nature—whether we're starting from scratch or stepping in to fix what someone else couldn't.

COMMERCIALLY SHARP:

We understand project budgets, stakeholder pressures, and the true cost of downtime. That's why we operate with the bigger picture in mind.

**WE'RE NOT HERE TO FOLLOW
THE INDUSTRY. WE'RE HERE
TO CHANGE IT.**



HOW WE APPROACH PROJECTS AND CONSULTANCY

Our consultancy approach is built to create real operational value—no fluff, just practical steps that drive clarity, confidence, and better delivery outcomes. Here's how we break it down:

OBJECTIVES & INSIGHT

SETTING THE FOUNDATION. GETTING THE FACTS.

- Define the core objectives and success factors
- Identify key stakeholders and business drivers
- Establish a clear and agreed scope for the engagement

RESEARCH & EVALUATION

TEST ASSUMPTIONS. EXPLORE THE OPTIONS.

- Validate information and test assumptions
- Evaluate delivery options
- Assess risk, feasibility, and commercial impact

ROADMAP

EDUCATE. CLARIFY. ALIGN.

- Share insights and key findings across relevant teams
- Provide structured recommendations and delivery frameworks
- Align stakeholders with clarity around roles, milestones, and build confidence through open, clear communication

STRATEGY & PLAN

BUILD THE PLAN. LOCK IN THE ACTIONS.

- Confirm the agreed strategy, priorities, and goals
- Develop a plan with specific measures, timelines, and accountabilities
- Provide the tools and structure to ensure the plan is fit for execution—not just theory

MANAGE & EXECUTE

OWN THE OUTCOMES. IMPROVE AS WE GO.

- Implement with hands-on support and oversight
- Monitor performance against agreed measures and provide regular reporting
- Apply a continuous improvement lens to lift performance over time

WHY WE'RE DIFFERENT

In a sector where many operators are still doing things the same way they've always been done, Lofte brings something new.

WE'RE OPERATIONAL, NOT THEORETICAL:

Our leadership and delivery teams are steeped in lived experience—not just frameworks and checklists.

WE OWN THE FULL PICTURE:

From cargo coordination to port discharge, we don't just slot in—we step up and take accountability.

WE MAKE COMPLEXITY SIMPLE:

Tight windows, remote ports, unusual loads? That's where we do our best work.

WE LEAD WITH PEOPLE:

Our culture is what makes us successful. Clients feel it in every interaction—and it's why they trust us with repeat work.



WHY IT MATTERS

What Lofte does underpins some of the country's most important projects—moving the materials, machinery, and modules that keep Australia growing.

We don't do it for headlines. We do it because it matters. Because better marine logistics leads to better outcomes—economically, operationally, and culturally.

We're proving that there's a better way to do business in this sector. And we're proud to be the ones setting the standard.

AT LOFTE, WE MOVE WHAT MATTERS—CARGO, YES, BUT ALSO CULTURE, CLARITY, AND CONFIDENCE IN DELIVERY.

OUR CLIENTS CAN EXPECT:

- A senior team who understands pressure and performance
- Practical, honest advice—no jargon, no waffling
- Strong systems, real-time reporting, and clear communication
- Operations that are safe, efficient, and reliable
- A partner mindset from planning through to completion

SAFE OPERATIONS

SAFETY IS NOT NEGOTIABLE. IT'S EMBEDDED IN HOW WE WORK.

Marine logistics comes with high stakes—and our safety standards reflect that. At Lofte, safety is not a checklist; it's a mindset that runs through every job, every port, and every person.

- Safety-first culture that prioritises people and prevention
- Collaborative approach to designing safe operational environments
- Systematic safety management integrated across all projects
- Active worker participation in hazard identification and controls
- Detailed Safe Work Instructions developed and applied across operations

HEALTH AND SAFETY LEADERSHIP

SAFETY STARTS AT THE TOP. AND IT SHOWS ON THE GROUND.

We believe strong safety outcomes come from strong leadership. Our leaders set the standard—by embedding safe behaviours, encouraging open dialogue, and making everyone responsible for safety.

- SLAM process applied across work fronts: Stop. Look. Assess. Manage.
- Proactive safety culture that encourages speaking up without blame
- Integration of safety, efficiency, and team morale

PEOPLE AND PERFORMANCE

GREAT OUTCOMES START WITH THE RIGHT PEOPLE.

We back our people the same way we back our clients—through high expectations, strong support, and a focus on growth. Our culture drives accountability, capability, and excellence across every project.

- Clear workplace behaviour culture promoting respect, inclusion, and growth
- Structured onboarding, leadership development, and skills training
- Strong focus on recruiting top talent aligned with our purpose
- Culture of ownership and accountability at every level
- Emphasis on team cohesion, performance, and continuous development

STEVEDORING AND CARGO OPERATIONS

BUILT FOR PRECISION. DELIVERED WITH EXPERIENCE.

Lofte holds an active stevedoring Enterprise Agreement with the MUA, enabling us to deliver efficient cargo handling at any port in Australia. From LOLO to bulk unloading, we've got the people, systems, and procedures to do it right.

- LOLO, breakbulk, bulk loading and unloading capabilities
- Safe operational procedures tailored to cargo type and site conditions
- HSE-integrated workflows and compliance processes
- Safe manning levels determined per cargo profile
- Pre-briefing and planning communication with all parties
- Real-time systems that deliver transparent reporting and updates

A large cargo ship with a red deck and white superstructure is sailing on a deep blue ocean. The ship is viewed from a high angle from the front, showing its bow and the wake it creates. The sky is filled with large, white, fluffy clouds. The ship has yellow cranes and various equipment on its deck.

PROJECT HIGHLIGHTS

BIG PROJECTS. BIGGER RESPONSIBILITY.

Lofte plays a critical role in some of Australia's most complex infrastructure and logistics programs. Our team brings precision, accountability, and deep operational expertise to every engagement. From heavy-lift cargo to tunnel boring machines, we step in where it matters most—making complexity simple and delivery reliable.

These are two recent examples of how we've delivered on that promise.



WEST GATE TUNNEL PROJECT

PROJECT OVERVIEW:

The West Gate Tunnel Project required the importation of very large prefabricated bridge sections from Nantong, China to the Port of Melbourne across 38 heavy-lift voyages.

KEY REQUIREMENTS:

- Seamless international coordination
- High-risk cargo handling and port discharge
- Landside delivery aligned to civil works

SNAPSHOT:

- 38 Voyages
- 210,000+ FRT moved
- EPCM: CPB Contractors & John Holland JV

OUR ROLE:

- End-to-end marine logistics and vessel chartering
- Stevedoring supervision and biosecurity compliance
- Port interface coordination with key agencies
- Just-in-time transport and laydown yard management



SPARK NORTHEAST LINK PROJECT

PROJECT OVERVIEW:

This major road project required the importation and inland transfer of multiple oversize Tunnel Boring Machine (TBM) components via two dedicated heavy-lift vessels.

KEY REQUIREMENTS:

- Discharge and secure port-side laydown
- Dual-site coordination with external staging
- Multi-day landside transport planning

SNAPSHOT:

- 2 Vessel Operations
- 1,500+ FRT of TBM components
- Client: Spark Northeast Link JV

OUR ROLE:

- Stevedoring and vessel discharge management
- Port laydown operation and compliance
- Route mapping and overland transport to assembly site

**IF YOU'RE READY TO MOVE FORWARD
WITH A TEAM WHO GETS IT RIGHT—
EVERY TIME — WE'D LOVE TO TALK.**

Whether you need full marine logistics support, expert stevedoring, or end-to-end coordination across ports and supply chains, Lofte is ready to step in.

Get in touch to discuss your requirements or learn more about how we work.



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